

PHILIPPINE COCONUT AUTHORITY



Philippine
Coconut Aut

1. AREA TO PROVIDE INSIGHT:

- PROCESSING

2. RESEARCH QUESTIONS:

- What by-products, aside from copra, that farmers can process as value-adding activity to increase profit?
- What are the potential markets (demand, players, growth, potential, etc) within and outside the area?
- What support services are needed by the farmers?

SIDC

AREA:

- BUSINESS DIVERSIFICATION; STRATEGIC DIRECTION

RESEARCH QUESTIONS:

- HOW ~~CAN SIDC~~ ^{CAN SIDC} ENSURE EQUITABLE DISTRIBUTION OF WEALTH?
- WHAT OTHER BUSINESS OP CAN SIDC PARTICIPATE/INVEST IN?
- HOW TO BUILD STRATEGIC ALLIANCES?

Setting up an ~~geothermal~~ energy-generating plant near an IP ancestral domain

- 1.) How can we align the company's objectives to the IPs' aspirations?
- 2.) What capacity building activities can we implement to equip IPs in providing support services to the company?
- 3.) How do we protect and make their ancestral domain productive?

EDC

Nestle Philippines - Coffee

Area: Production, Quality, and Volume
of raw materials

Research Questions:

② What support services/interventions are needed to address production, quality, and volume problems?

① Identify ^{current} coffee farming practices of coffee farmers.

③ What specific relationship ^(direct mktg, contract growing) ~~has~~ ^{is} more beneficial to the farmers?

SAN MIGUEL CORPORATION (CASSAVA)

SPECIFIC AREA: PRIMARY PRODUCTION OF CASSAVA

RESEARCH QUESTIONS:

① Where

poor - Subsistence Farmers

① Major Producer Area of Cassava
Accessible to SMC
Low-income Community
Presence of Strong Community

② Climate - Smart Production

~~What area meets these poor criteria?~~

1) What area meets the following clear criteria? A major producing area of cassava, accessible to SMC's Bmag plants, accessible to low-income communities, presence of organized cassava farmers.

2) Is there an interest and capacity to climate-proof cassava production in the region or areas?